



Annual Budget Reboot

Case Study

Background

Our client's budget approval meeting highlighted key gaps in assumptions, level of detail, accuracy, and storyboard, failing to garner leadership approval. Our Solutions Consulting team was brought in to rebuild the annual budget.

Objectives

- + Ramp up company strategy, business initiatives, and corresponding financial objectives
- + Partner with functional budget owners to understand quality of data inputs and identify areas of risk and opportunity
- + Define and approve underlying budget assumptions
- + Deliver and obtain leadership approval on re-constructed annual budget

Solutions

- + De-construct existing budget details and identify key building blocks and sources
- + Partner with functional owners to understand nature and quality of data
- + Identify and address risks and opportunities in budget building blocks
- + Re-construct fully transparent budget
- + Build out executive facing budget storyboard with right balance of summaries and detail

Technology
INDUSTRY

1,500
EMPLOYEES

\$350M
ANNUAL
REVENUE

**Executive leadership
APPROVED & PRAISED
RE-CONSTRUCTED BUDGET**