

TSA Separation of Carve-Out Purchase Case Study

Background

Our private equity client purchased a distressed business unit carved out from a large, multi-national public company.

Go-forward business was planned to function on TSA for 180 days following separation. After a challenging first 90 days, our client engaged us to lead and accelerate the TSA separation.

Objectives

- Pop up finance function to build pro-forma scenarios for TSA exit cycle personnel needs
- + Rationalize workforce needs by function
- + Develop retention, severance, and termination plans
- + Develop IT roadmap for system transitions and separation
- + Project manage system migrations and coordinate key players
- + Identify organization dependencies impacted by separation
- Prepare customer and vendor contract transition roadmap (Legal + Functional management)
- + Catch up working capital tracking and prepare settlement dispute support

Solutions

- Maintained high visibility and credibility of financial data during TSA period
- + Developed workforce plan and separation stair step to maintain continuity
- Developed and program managed IT road map of systems separations
- + Shifted organization dependencies to add efficiency and synergies after separation
- + Implemented future-state cost center reporting to accelerate accountability and adoption of spend controls

Technology

2,800 Employees

\$295M

ANNUAL REVENUE

Successful TSA separation following highlydisruptive first 90 days.



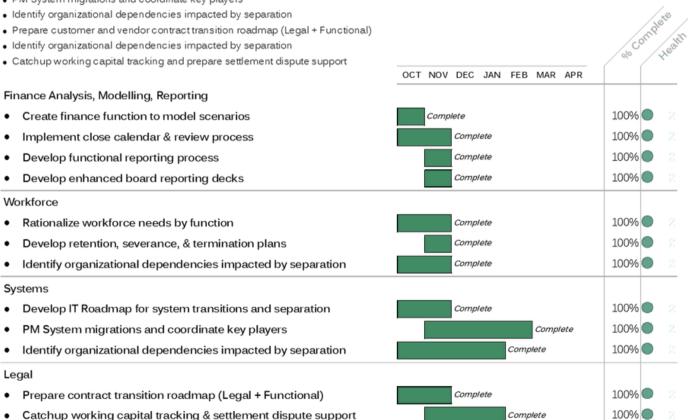


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Project Status

Objective(s):

- Create finance function to model scenarios for TSA exit personnel needs
- Rationalize workforce needs by function
- · Develop retention, severance and termination plans
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- · PM System migrations and coordinate key players
- · Identify organizational dependencies impacted by separation
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