



# Valuation for Internal Equity Transfer

## Case Study

### Background

Our client needed a high-level valuation to determine the most reasonable approach for transferring ownership

### Objectives

- + Review our client's historical financials
- + Conduct management meeting around financial performance and growth
- + Assess market level comparable transactions and companies
- + Provide a high-level valuation range of the company's value

### Solutions

- + Reviewed historical financials and determined an appropriate EBITDA for the consolidated company
- + Held management discussions to identify adjustments to EBITDA
- + Determined macro-economic impacts to the company and its industry
- + Leveraged comparable transaction multiples comps that were similar to the company in size, business, and transaction timeliness
- + Concluded an appropriate valuation of the company and provided a summary of methodology

**Delivered a timely and reasonable valuation to guide ownership in transferring equity to new partners.**

**Manufacturing**  
INDUSTRY

**40**  
EMPLOYEES

**\$30M**  
ANNUAL  
REVENUE